



O<sub>2</sub>  
business

# Solutions for changing times

We're here to help your business flex

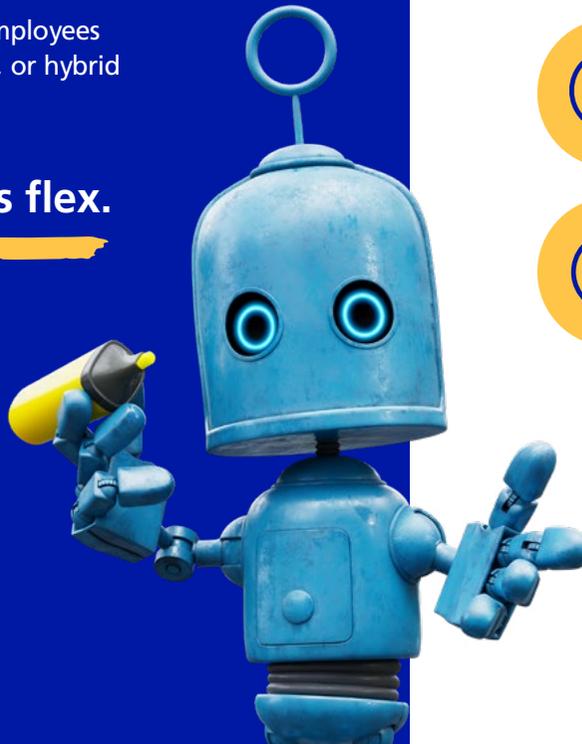
*Telefonica*

# How is your business adapting to these changing times?

Perhaps you're investigating smarter ways to manage cash flow and fluctuating customer demand. Or taking another look at suppliers to find better value and more flexibility.

You may also be thinking about how to keep your employees productive, whether they're socially distanced on-site, or hybrid working between home and office.

Whatever the case,  
**we're here to help your business flex.**



## Four ways your business can flex



In a world of uncertainty:  
**Always plan for change  
workplace work**



Our new way of life:  
**Make the hybrid**



Find new opportunities:  
**Be productive  
anywhere**



Now it's easier to meet online:  
**Spend less on  
business travel**



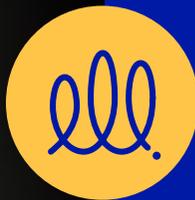
In a world of uncertainty

# Always plan for change

**We've all learnt the importance of planning ahead this year.** And while no one can predict the future, we all know that flexibility is the best way to manage the peaks and troughs of business.

Our tailored connectivity solutions provide you with the flexibility you need. So whatever happens, you can choose the best solution to meet today's challenges and adapt to what tomorrow brings.





# Get a tailored solution that supports you

We know no business is the same, so we provide a range of different options from contract length, tariffs and devices to help you through uncertain times.

## Variable contract lengths

Adapt to change with flexible contract lengths from short-term to three years. Plus the option to add more data or more connections to cover your short-term needs, then you can go back to where you were, so you only pay for what you need.

## Flexible tariffs<sup>1</sup>

We offer flexible tariffs from sim only, to shared data tariffs, to unlimited. No business can afford to waste data, so our shared data tariff will automatically roll over unused data to the next month. And if you find you need it, you can add more data to cover your short-term needs.

## A second pair of hands

You're busy getting ready for what's next so let us take care of the day-to-day. Choose O<sub>2</sub> and you can count on dedicated UK Account Managers, access to premium business support, and 24/7 free servicing on all non-mobile products.

## Stay on top of everything

We can help you stay in control of your mobile estate with tools to manage your O<sub>2</sub> account and devices. You can monitor the websites and apps your devices have access to, manage tariffs for different connections and make remote updates. Reducing the admin involved in managing your mobile estate.

<sup>1</sup> For new or upgrading customers only. For Small Biz and Business Essentials tariffs, tariff can be changed to a non-promotional tariff of the same type that has either a lower, higher or the same amount of data as tariff selected at commencement. For Business, Small Biz SIM Only, Small Biz Data Only and Mobile Broadband SIM Only tariffs, tariff can be changed to a non-promotional tariff of the same type with either the same or a higher amount of data as tariff selected at commencement. A change in tariff can be made 30 days from the date of connection or upgrade, each billing month. Subject to availability, status, credit check and general terms for business customers apply. Terms apply, see [o2.co.uk/terms](https://o2.co.uk/terms)

Our new way of life

# Make the hybrid workplace work

**The way we work has changed forever.** Whether we're on-site, on the move, in an office or at home, work has become something we need to do across multiple locations, while staying apart.

So it's more important than ever to make sure everyone can connect, collaborate and be productive – wherever they work.





# Solutions for the new way we work

You could have a mix of employees working from home and at the office. Or your business may just revolve around having people on-site. Whatever the case, your dedicated Account Manager will help tailor a solution that works for your needs.

## A device for every location

Your people will need different devices depending on where they work. Whether that's mobiles for your warehouse, tablets for your site workers or laptops for your office-based team, we can help with a range of devices – from cost-effective choices, to brand new releases.

## Connect anywhere

Everyone should be able to have connectivity wherever they need to work. If your employees are working from home and have high data needs, you could use an unlimited tariff. Or maybe you're setting up pop-up

offices on-site – you can create a mobile office in minutes, connecting up to 10 devices to the internet and email with mobile broadband.

## Secure on the move

Security is always a priority, especially when your devices are on the move. With Sophos Security Suite at O<sub>2</sub>, we can help secure your data and devices wherever your people work. You pay per user per month, meaning you can add to your plan as your business expands and you can manage it all from one central cloud portal.

## A place to work together

Wherever your people are working, Microsoft Teams is the place to work together. We provide Teams and other great business applications as part of Microsoft 365, which you can pay for monthly. And your dedicated Account Manager is on hand to help you get the most out of any new Teams features.

Find new opportunities

# Be productive anywhere

**You're looking at new ways to move your business forward in this uncertain climate.** That could mean shifting your business model to operate online or selling products instead of a service. You also need your teams to make the customer experience extra special.

To ensure every quote, every prospect and every sale is managed efficiently, support your teams with productivity tools. And to give your customer service the wow-factor, equip your teams with the tools to deliver an amazing customer experience.





# Be always-on with these solutions

With the right business applications, such as Microsoft 365 and Microsoft Teams you can work anywhere, get more done and make better use of your time. We've hand-picked a selection of apps that will help you capture every opportunity and go the extra mile for your customers.

## Online anywhere



Never miss an update with connectivity wherever you go. We can support you with wifi hotspots, mobile broadband and business broadband options, plus flexible tariffs<sup>1</sup> for your mobile coverage.

your customers and colleagues there are plenty of options like Publisher, OneDrive and Sharepoint.

## Protect your customer data



What would happen if one of your people's devices was lost or stolen? What would be the impact of hackers getting in via a phishing email? With Sophos, we can help protect your data and devices so that your business and your customer data is always secure.



## Tailored support

Your dedicated Account Manager gets to know your business so they can suggest tailored solutions to support your needs – even as they change. Enabling you to adapt to changing customer demands and provide your customers with a better service.

## Solve problems as a team



We'll get you set up on Microsoft Teams so you get everyone together and get ideas flowing. Come up with new ways to adapt to today's challenges with the help of tools like 'Whiteboard' which lets you write and draw ideas and share them with your team on screen.



## Tools for the job

Microsoft 365 gives you premium versions of Word, Excel and PowerPoint – all in the cloud so you can get work done anywhere. And when it comes to doing more for

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Now it's easier to meet online

# Spend less on business travel

At the start of 2020, 33% of workers said there was an expectation to travel for work, even when they felt it was unnecessary.<sup>1</sup> But over the last few months we've all seen it's possible to do business without travel.

Now businesses are discovering they can meet, learn and catch-up easily online. It's simply a question of putting the right solution in place. The benefits for your business? Cost savings, greater productivity, better work-life balance for your employees and you're a step closer to reducing your carbon footprint.



<sup>1</sup> Source: O2. The Flexible Future of Work, March 2020.



# Improve your online meetings with these solutions

With the costs saved on travel you can invest in technology to support your business and employees. Microsoft Teams brings you together instantly and allows you to collaborate on the same documents. And our flexible data tariffs will keep up with your data needs, so you can chat more freely.

## Match your data demand

Remote meetings can be demanding on your data, but with our range of tariffs, there's something to suit everyone. Shared data tariffs let you share data between your team and with Data Rollover<sup>1</sup> any unused data is automatically rolled over to the next month. You can also get unlimited tariffs for your team members that need it most. Or consider mobile and business broadband options.

## Microsoft Teams – your new boardroom

Microsoft Teams is your all-in-one communications app. And it's not just limited to online meetings, conferences or video calls. New features have made it even easier to host webinars and conduct training sessions. Like 'Together' mode which lets you see up to 49 people in a virtual room and people can raise their virtual hand to ask questions. Your dedicated Account Manager can teach you how to use these new updates.

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## Summary

# How we can help you

At O<sub>2</sub> we know your business needs to be more flexible than ever. The ups and downs of business have never been quite so up or down, so you need a flexible business provider. One that enables you to be as flexible as you need to be.

- Want to keep hold of your excess data from a quiet month? Our shared data tariffs with Data Rollover<sup>1</sup> does just that.
- Need to be able to flex to meet short term needs? Choose a contract length to suit you.
- Need customer service that's there for you? Think of it as your very own support team, to help you out – by phone, email or webchat. Whether it is about sim swaps, bill queries, tariff changes, using your phone abroad and replacing faulty handsets. We're here to help keep you up and running.

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To find out how we can help your business:

Talk to us now on 0800 588 4210  
Or visit [www.o2.co.uk/business](http://www.o2.co.uk/business)

